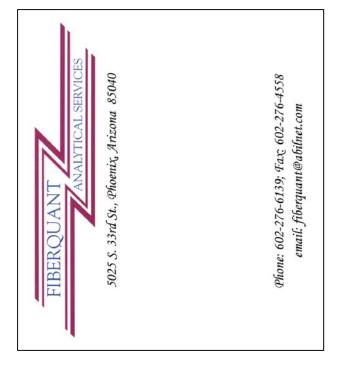
### Pricing

| PLM multiple layer sample          | 1-3 days | \$17.00  |
|------------------------------------|----------|----------|
|                                    | 6 hours  | \$25.50  |
| TEM air sample                     | 24 hours | \$100.00 |
|                                    | 6 hours  | \$150.00 |
| AHERA clearance (5 inside samples) | 24 hours | \$375.00 |
|                                    | 6 hours  | \$562.50 |
| TEM bulk sample (Chatfield method) | 2-3 days | \$100.00 |
| PCM air sample                     | 24 hours | \$12.00  |
|                                    | 6 hours  | \$18.00  |

Fiberquant is open from 8 a.m. until 5 p.m. Monday through Friday excluding holidays. Weekend and after-hours services are available upon request for a nominal lab-opening fee. Rates discounted from the above may apply for multiple samples.

# Asbestos Services

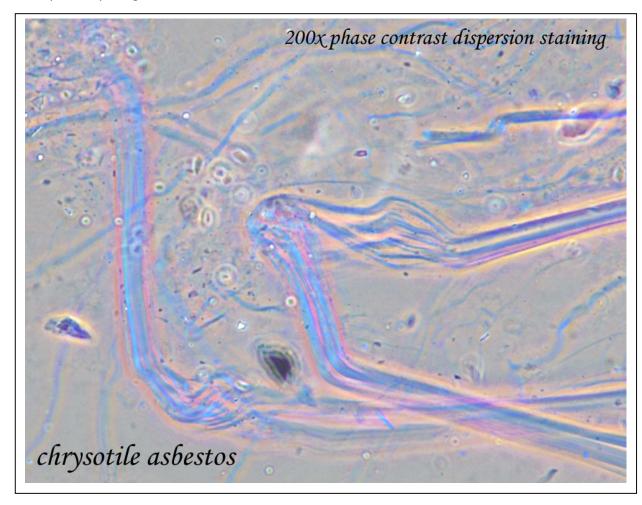




#### About us:

♦asbestos and other fiber identification in air samples and building materials ♦airborne fiber quantification using optical microscopy (PCM) or transmission electron microscopy (TEM)

♦NVLAP accreditation (PLM and TEM) since 1989; AIHA accreditation (PCM) since 1991 ♦all analysts hold at least a bachelor's degree in geological science ♦competitive pricing



#### Quality Control and Technical Competence:

We believe in the importance of quality control to monitor our competence to provide consistent, accurate, reproducible data.

♦10% of all samples are re-analyzed; bulk re-analyses always by a different analyst ♦reference samples are analyzed daily (PCM) and weekly (PLM) by all analysts ♦mounting as well as reading is performed by degreed scientists

## Why we are different than other laboratories:

♦We have one of the most stringent QA/QC programs in the industry – analysis cannot proceed until all components of the system are in control.

♦All analysts are well trained and highly compensated, resulting in low turnover and high experience.

♦We never compensate analysts on the basis of speed or quota, but rather on their quality and experience.

♦We encourage and support continuing education, professional memberships, and conference attendance for all technical staff.

♦We do not train, consult or do field work. Our sole goal is provide scientifically defensible data.

♦We test all layers of a building material, including paint (see illustration below).

 $\diamond$ We automatically point-count friable bulk samples estimated to contain  $\leq 1\%$  asbestos to keep our clients in NESHAP compliance.

♦We are not the cheapest asbestos lab, simply the best. Our commitment to quality is more important than impressing our clients with pricing.

Brochure, c. 1920

